

Community Volunteers in Medicine (CVIM) is seeking a Vice President of Development

Reporting to the President & CEO and working with key staff members and the Board of Directors, the VP of Development is responsible for all fundraising and development activities. They will create and execute an annual fundraising plan to achieve short-term and long-term financial growth goals. The position will manage and motivate the development team and with them identify, cultivate, solicit and expand the number of prospects and donors along with raising the awareness and visibility of CVIM. The VP of Development will work closely with the Board of Directors and Board Committees helping them to cultivate their fundraising roles.

Preferred Qualifications and Experience:

- A minimum of 8 to 10 years in not-for-profit development/fund-raising managerial/leadership roles overseeing operational and performance outcomes.
- Strong background and success in managing all aspects of fundraising including annual giving, major gifts, foundations, corporate relations and planned giving.
- Experience creating budgets and forecasting revenue.
- Experience in the use of social media and technology to effectively oversee communication with donors, generate revenue and educate CVIM volunteers and the community.
- Strong understanding of data utilization and management, as well as the effective use of fundraising technology and data for strategic operations and decision-making.
- Excellent written and oral communication skills with the ability to engage and inspire a wide range of audiences.
- Ability to communicate and enforce the organization's values, policies, guidelines and practices adhering to a high standard of ethical conduct, integrity, and accountability.
- Demonstrated ability to work collaboratively, delegate responsibility, and inspire, engage and motivate staff and volunteers.
- Creative, entrepreneurial and strategic individual who enjoys fundraising. Demonstrated flexibility and creativity in handling approaches to challenges and opportunities

Community Volunteers in Medicine was founded in 1998 as a free clinic primarily staffed by volunteers. To this day, CVIM continues to be committed to its founding objective – increasing access to high quality primary medical and dental care and prescription medications for uninsured, vulnerable families living in poverty in the Chester County region – the working poor who have no place to turn for care. Providing healthcare, hope and healing for 20 years, CVIM has become a nationally-recognized non-profit healthcare provider. From our humble beginnings as the region's first volunteer-based clinic to our current medical facility in West Chester, we remain steadfast in our mission to provide free healthcare to individuals in need throughout the Chester County region.

Why Work at Community Volunteers in Medicine our volunteers and employees speak highly of the work environment at CVIM. With a history spanning over 20 years; the desire to save and improve lives is at the core of all we do. Generosity and compassion are what makes CVIM – they are the hallmarks of who we are – our heartbeat. Community volunteers (doctors, nurses, dentists

and support professionals) spend their expert time offering free, high-quality care with their skills to patients. These patients are seen daily at our healthcare center and are tremendously grateful for being treated with compassion and dignity. It is an incredible privilege for CVIM to touch people's lives in such a profound way.

Interested parties should send cover letter, resume, and salary history and requirement to: mtomoschuk@cvim.org.